

Your Bridge to Hybrid Infrastructure

Our end-to-end Azure Local services keep you in control at every stage.

Rising costs, fragmented hybrid tooling, and tightening compliance mandates are pressuring IT teams to modernize without sacrificing control of sensitive workloads.

Our Azure Local Services provide an end-to-end path to reduce risk, accelerate time to value, and unify on-premises and Azure environments under a single management platform.

- **Reduce Infrastructure Spend:** Consolidate clusters to cut VMware licensing costs and eliminate redundant infrastructure.
- **Enhance Security and Compliance:** Align deployments to your regulatory requirements, keeping critical workloads secure and compliant from day one.
- **Scale Seamlessly:** Use Azure Arc to scale on demand, bringing new capacity online when your business needs it.
- **Unified Management:** Manage your hybrid environment through a single pane of glass, reducing tool sprawl and operational overhead.

Our Azure Local Services

From initial assessment through post-migration optimization, Connection owns the full lifecycle, so your team stays focused on running the business, not managing the transition.

Assess and Plan

Cloud Readiness Assessment: Understand your current IT landscape and create a tailored migration plan.

Proof of Concept and Pilot Programs:

Validate workloads in Azure Local before full deployment.

Leverage Azure Hybrid Benefit and Azure Funding: Reduce costs with existing software licenses and Microsoft-backed financial programs.

Deploy and Migrate

Application Integration: Connect on-premises workloads with Azure services like Azure Arc, Azure Kubernetes Service, and virtual desktop infrastructure.

Full-cycle Migration Services: End-to-end execution of infrastructure, applications, and workloads.

Disaster Recovery and Backup: Ensure business continuity with Azure Backup and Azure Site Recovery.

Install and Configure

Physical Data Center Preparation (On-site):

Rack, stack, and cable servers, power-on and validate hardware readiness, and prepare VLAN, firewall, and connectivity to Azure.

Base Node Configuration: Install OS, credentials, and drivers, configure node networking and sync time, and enable remote management and baseline services.

Azure Arc Registration: Connect nodes to Azure using Azure Arc, and install extensions and validate nodes.

Optimize and Manage

Air-gapped and Secure Environments:

Enhance security with private, isolated cloud configurations.

Real-time Monitoring and Governance: Use Azure Monitor and Azure Policy to maintain performance and compliance.

Managed Services for Azure Local:

Dedicated support for continued optimization, cost management, and hybrid cloud scalability.



Why Connection?

As a top-tier Microsoft partner, Connection provides an extensive range of products, services, and solutions, along with technical expertise, to help your business navigate the constantly evolving technology landscape. We fuel innovation by focusing on effective delivery and deployment, and our deep knowledge ensures that you maximize the value of your Microsoft investments.

Start with Confidence

Start with a Cloud Readiness Assessment, a no-commitment evaluation of your current environment, licensing posture, and migration readiness that gives your team a clear picture before any changes are made.



Microsoft
Solutions Partner
Data & AI
Azure

Microsoft
Solutions Partner
Digital & App Innovation
Azure

Microsoft
Solutions Partner
Infrastructure
Azure

Microsoft
Solutions Partner
Modern Work

Microsoft
Solutions Partner
Security

Beyond Azure Local: Our Comprehensive Approach to Azure

Connection delivers a full migration portfolio, from core infrastructure migration (lift-and-shift) to specialized database, application, and Azure Virtual Desktop (AVD) migrations. For organizations pursuing full transformation, we also manage complete data center exit and consolidation projects.

Our Azure solutions are grounded in Microsoft's Well-Architected Framework and delivered through Azure Landing Zones—two critical elements to ensure security, scalability, and governance. From there, we can fine-tune, optimize, and manage your environment so you can focus on what matters most.

Our service lifecycle consists of six distinct phases, each designed to support technology infrastructure development, regulatory compliance, and operational efficiency.

DESIGN

We build a strategic, data-driven roadmap that aligns your Azure investment with your core business objectives.

IMPLEMENT

We deploy a secure, automated, and enterprise-ready Azure foundation built on Microsoft best practices.

MIGRATE

We move your existing workloads, applications, and data to Azure with proven methodologies that minimize business disruption.

RATIONALIZE

We transform your applications and data to unlock true cloud-native agility and prepare your business for the era of AI.

OPTIMIZE

We continuously fine-tune your Azure environment for cost, security, and performance to ensure you get maximum value from your investment.

MANAGE

We operate as an extension of your team, providing 24x7 expert oversight to keep your Azure environment secure, reliable, and stable.

SUPPORT AT EVERY STAGE

From initial strategy to 24/7 oversight, Connection is your partner for the full cloud lifecycle. We support you through all six phases **Design, Implement, Migrate, Rationalize, Optimize, and Manage**, ensuring your Azure environment is secure, cost-effective, and built for future growth.



To learn more about Azure Local,
contact your Account Team today!

1.800.998.0067

www.connection.com/services