

Microsoft Fabric Services at Connection

Data-first. AI-ready.

Most AI initiatives struggle because data remains fragmented, inconsistent, and difficult to govern. Connection helps organizations unify their data in Microsoft Fabric so they can accelerate analytics, operationalize AI, and maximize their Microsoft investments.

WE DELIVER BUSINESS VALUE

- ✓ **Faster insights and decisions:** Unified real-time and historical analytics
- ✓ **AI and cloud-native readiness:** A secure, scalable foundation for modern AI
- ✓ **Unified data estate:** Consolidate fragmented tools into one platform
- ✓ **Operational efficiency:** Governed self-service, automation, and Copilot
- ✓ **Lower risk and cost:** Right-sized licensing and phased adoption

A Proven Path to AI-ready Data

Our proven four-stage framework helps organizations identify high-value opportunities, validate outcomes, and scale Microsoft Fabric with confidence.



Why Data Readiness Matters?

42%

of data leaders cite poor data quality as their single biggest hurdle*

87%

of AI/ML projects fail to reach production due to poor data quality*

Why Connection?

As a Microsoft Solutions Partner for Data and AI, Connection pairs deep data-engineering expertise with proven delivery to turn Microsoft Fabric into measurable business value—helping you operationalize AI and get the most from every Microsoft investment.

Start Your Fabric Journey

Schedule a Fabric Roadmap Assessment to identify high-value use cases and build a roadmap for analytics and AI.

*Source: <https://www.datavault.com/ai-ml-hub/>
*Engagements may be eligible for Microsoft funding.

To learn more about Microsoft Fabric Services, contact your Account Team today!

1.800.998.0067

www.connection.com/services

01	DISCOVERY Fabric Roadmap Assessment 1 WEEK A high-level review of your data and analytics landscape that surfaces high-value use cases and a pragmatic roadmap to Fabric and AI-enabled analytics.
02	READINESS Fabric QuickStart 3-4 WEEKS A structured assessment of data sources, security, and Fabric fit across Lakehouse, Warehouse, Power BI, and Copilot.
03	ADOPTION Fabric Proof of Value 5-7 WEEKS We prove Fabric against one high-priority use case with your own data—showing real business value before you commit to scale.
04	PLANNING Fabric Implementation Services CUSTOM SCOPE Design, deploy, and operationalize Fabric—unifying siloed data for engineering, BI, and AI with Copilot readiness built in.